

## LISTING OF THE CLAIMS

The following listing, if entered, replaces all prior versions of the claims in the present application.

1. **(Currently Amended)** A computer-implemented method comprising:  
defining an opportunity data model, wherein  
the defining is performed at an integration server,  
the opportunity data model represents an opportunity as data elements,  
~~the opportunity data model represents the defining comprises~~  
determining a set of relationships between the opportunity and a plurality of entities related to the opportunity, and  
the opportunity data model represents the set of relationships  
as attributes of the opportunity; and  
receiving data in a source format, wherein  
the data in the source format is received from a source application,  
and  
the source application is configured to use the source format; and  
transforming ~~the data received from a source application in the source format~~  
into data in a common format, wherein  
the transforming is performed [[at]] by the integration server,  
~~the data received from the source application is in a source format,~~  
~~the transforming transforms the data received from the source format~~  
into the common format;  
the common format is a format recognized-used by the integration server,  
the opportunity data model provides-defines the common format,  
the common format is configured to facilitate transforming data in the  
source format into data in the common format,  
the common format is configured to facilitate[[s]] transforming data  
stored-in the common format into data stored in another-a target  
format, and

the data stored in the common format [[is]] and the data in the source format are stored at the integration server, and the data stored in the another format is stored at a system of one of the entities.

2. (Previously Presented) The computer-implemented method of claim 1 wherein the plurality of entities related to the opportunity includes entities selected from the group consisting of related accounts, related contact parties, one or more related parent opportunities, related sales employees and consultants, activities associated with the opportunity, a related source organization, a related destination partner, and related revenue.

3. (Previously Presented) The computer-implemented method of claim 1 wherein the data elements comprise  
a base data element, wherein  
the base data element is configured to allow one or more non-custom data fields of the opportunity to be defined, and  
a custom data element, wherein  
the custom data element is configured to allow one or more custom data fields of the opportunity to be defined.

4. (Previously Presented) The computer-implemented method of claim 3 wherein the one or more custom data fields of the opportunity data model are specific to an application.

5. (Previously Presented) The computer-implemented method of claim 1 further comprising:  
instantiating the opportunity data model; and  
initializing the data elements of the instantiated opportunity data model.

6. (Currently Amended) The computer-implemented method of claim 5  
~~wherein the transforming the data received from the source application further comprises further comprising:~~

transforming the data in the common format into [[a]] data in the target format of a target application, wherein  
a target application is configured to use the target format ~~is the another format~~, and  
the target format represents the data as another opportunity data model;  
and  
sending the data in the target format to the target application.

7. (Previously Presented) The computer-implemented method of claim 1  
wherein a definition of the opportunity data model is represented as an XML schema.

8. (Currently Amended) A method for data transformation, the method comprising:

receiving opportunity data from a source application, wherein  
the opportunity data received from the source application is in a source format,  
the source application is configured to use the source format,  
the opportunity data represents an opportunity, and  
the receiving is performed [[at]] by an integration server; and  
transforming the opportunity data ~~received from~~ in the source format into  
opportunity data in a common format defined by an opportunity data model, wherein  
the opportunity data model represents the opportunity as data elements,  
the opportunity data model represents a set of relationships between the opportunity and a plurality of entities related to the opportunity as attributes of the opportunity,  
the common format is a format ~~recognized used~~ by the integration server,  
the transforming is performed [[at]] by the integration server,

the opportunity data model ~~provides-defines~~ the common format,  
~~the common format is configured to facilitate transforming data in the source format into data in the common format,~~  
the common format ~~is configured to facilitate[[s]]~~ transforming data  
~~stored~~-in the common format ~~into~~ data ~~stored~~ in ~~another~~~~a target~~ format, ~~and~~  
the data ~~stored~~-in the common format [[is]] ~~and the data in the source format are~~ stored at the integration server, ~~and the data stored in the another format is stored at a system of one of the entities.~~

9. (Original) The method of claim 8 wherein the plurality of entities related to the opportunity includes entities selected from the group consisting of related accounts, related contact parties, one or more related parent opportunities, related sales employees and consultants, activities associated with the opportunity, a related source organization, a related destination partner, and related revenue.

10. (Previously Presented) The method of claim 8 wherein the data elements comprise

a base data element, wherein

the base data element is configured to allow one or more non-custom data fields of the opportunity to be defined, and

a custom data element, wherein

the custom data element is configured to allow one or more custom data fields of the opportunity to be defined.

11. (Currently Amended) A machine-readable storage medium having executable instructions to cause a machine to perform a method comprising:  
defining an opportunity data model, wherein

the defining is performed at an integration server,

the opportunity data model represents an opportunity as data elements,

~~the opportunity data model represents the defining comprises~~

determining a set of relationships between the opportunity and a plurality of entities related to the opportunity, and  
the opportunity data model represents the set of relationships  
as attributes of the opportunity; and  
receiving data in a source format, wherein  
the data in the source format is received from a source application,  
and  
the source application is configured to use the source format; and  
transforming the data received from a source application in the source format  
into data in a common format, wherein  
the transforming is performed [[at]] by the integration server,  
~~the data received from the source application is in a source format,~~  
~~the transforming transforms the data received from the source format~~  
~~into the common format, and~~  
the common format is a format recognized-used by the integration server,  
the opportunity data model provides-defines the common format,  
the common format is configured to facilitate transforming data in the  
source format into data in the common format,  
the common format is configured to facilitate[[s]] transforming data  
~~stored~~-in the common format into data ~~stored~~ in ~~another-a target~~  
format, and  
the data ~~stored~~-in the common format [[is]] and the data in the source  
format are stored at the integration server, and  
~~the data stored in the another format is stored at a system of one of~~  
~~the entities.~~

12. (Previously Presented) The machine-readable storage medium of claim 11 wherein the plurality of entities related to the opportunity includes entities selected from the group consisting of related accounts, related contact parties, one or more related parent opportunities, related sales employees and consultants, activities associated with

the opportunity, a related source organization, a related destination partner, and related revenue.

13. (Previously Presented) The machine-readable storage medium of claim 11 wherein the data elements comprise

a base data element, wherein

the base data element is configured to allow one or more non-custom data fields of the opportunity to be defined, and

a custom data element, wherein

the custom data element is configured to allow one or more custom data fields of the opportunity to be defined.

14. (Previously Presented) The machine-readable storage medium of claim 13 wherein a definition of the opportunity data model is represented as an XML schema.

15. (Currently Amended) A machine-readable storage medium having executable instructions to cause a machine to perform a method comprising:

receiving opportunity data from a source application, wherein

the opportunity data received from the source application is in a source format,

the source application is configured to use the source format,

the opportunity data represents an opportunity, and

the receiving is performed at an integration server; and

transforming the opportunity data ~~received from~~ in the source format into

opportunity data in a common format defined by an opportunity data model, wherein

the opportunity data model represents the opportunity as data elements,

the opportunity data model represents a set of relationships between the opportunity and a plurality of entities related to the opportunity as attributes of the opportunity,

the common format is a format ~~recognized-used~~ by the integration server, the transforming is performed [[at]] by the integration server,

the opportunity data model **provides-defines** the common format,  
**the common format is configured to facilitate transforming data in the**  
**source format into data in the common format,**  
the common format **is configured to facilitate[[s]]** transforming data  
**stored** in the common format **into** data **stored** in **another-a target**  
format, **and**  
the data **stored** in the common format **[[is]] and the data in the source**  
**format are stored at the integration server, and**  
~~the data stored in the another format is stored at a system of one of~~  
~~the entities.~~

16. (Previously Presented) The machine-readable storage medium of claim 15 wherein the plurality of entities related to the opportunity includes entities selected from the group consisting of related accounts, related contact parties, one or more related parent opportunities, related sales employees and consultants, activities associated with the opportunity, a related source organization, a related destination partner, and related revenue.

17. (Previously Presented) The machine-readable storage medium of claim 15 wherein the data elements comprise  
a base data element, wherein  
the base data element is configured to allow one or more non-custom data fields of the opportunity to be defined, and  
a custom data element, wherein  
the custom data element is configured to allow one or more custom data fields of the opportunity to be defined.

18. (Currently Amended) A system comprising:  
a memory; and  
at least one processor coupled to the memory, the at least one processor executing  
a set of instructions which cause the processor to  
define an opportunity data model, wherein

the define is performed at an integration server,  
the opportunity data model represents an opportunity as data  
elements,  
the opportunity data model represents the defining further  
comprises  
determining a set of relationships between the opportunity  
and a plurality of entities related to the opportunity,  
and  
the opportunity data model represents the set of  
relationships as attributes of the opportunity; and  
receive data in a source format, wherein  
the data in the source format is received from a source  
application, and  
the source application is configured to use the source format;  
and  
transform the data received from a source application in the source  
format into data in a common format, wherein  
the transform is performed at the integration server,  
the data received from the source application is in a source  
format,  
the transform transforms the data received from the source  
format into the common format, and  
the common format is a format recognized-used by the integration  
server,  
the opportunity data model provides-defines the common format,  
the common format is configured to facilitate transforming  
data in the source format into data in the common  
format,  
the common format is configured to facilitate[[s]] transforming  
data stored in the common format into data stored in  
another-a target format, and

the data ~~stored-in the common format [[is]] and the data in the source format are~~ stored at the integration server, and ~~the data stored in the another format is stored at a system of one of the entities.~~

19. (Original) The system of claim 18 wherein the plurality of entities related to the opportunity includes entities selected from the group consisting of related accounts, related contact parties, one or more related parent opportunities, related sales employees and consultants, activities associated with the opportunity, a related source organization, a related destination partner, and related revenue.

20. (Currently Amended) A system comprising:  
a memory; and  
at least one processor coupled to the memory, the at least one processor executing a set of instructions which cause the processor to receive opportunity data from a source application, wherein  
the opportunity data received from the source application is in a source format,  
the source application is configured to use the source format,  
the opportunity data represents an opportunity, and  
the receiving is performed at an integration server[[,]]; and  
transform the opportunity data ~~received from~~ in the source format into opportunity data in a common format defined by an opportunity data model, wherein  
the opportunity data model represents [[an]] the opportunity as data elements and represents a set of relationships between the opportunity and a plurality of entities related to the opportunity as attributes of the opportunity,  
the common format is a format ~~recognized-used~~ by the integration server,

the transforming is performed at the integration server,  
the opportunity data model ~~provides~~defines the common format,  
**the common format is configured to facilitate transforming**  
**data in the source format into data in the common**  
**format,**  
the common format **is configured to** facilitate[[s]] transforming  
data ~~stored~~ in the common format **into** data ~~stored~~ in  
**another-a target format, and**  
the data ~~stored~~ in the common format [[is]] **and the data in the**  
**source format are** stored at the integration server,**and**  
~~the data stored in the another format is stored at a system of~~  
~~one of the entities.~~

21. (Original) The system of claim 20 wherein the plurality of entities related to the opportunity includes entities selected from the group consisting of related accounts, related contact parties, one or more related parent opportunities, related sales employees and consultants, activities associated with the opportunity, a related source organization, a related destination partner, and related revenue.

22. (Currently Amended) An apparatus for representing a class definition, the apparatus comprising:

a processor;

an integration server comprising

means for defining an opportunity data model, wherein

the opportunity data model represents an opportunity as data elements,

~~the opportunity data model represents the means for defining~~  
**further comprises**

**means for determining** a set of relationships between the opportunity and a plurality of entities related to the opportunity, **and**

the opportunity data model represents the set of relationships as attributes of the opportunity; and means for receiving data in a source format, wherein the data in the source format is received from a source application, and the source application is configured to use the source format; and

means for transforming the data received from a source application in the source format into data in a common format, wherein the transforming transforms the data received from the source format into the common format, and the common format is a format recognized used by the integration server,

the opportunity data model provides defines the common format, the common format is configured to facilitate transforming data in the source format into data in the common format,

the common format is configured to facilitate[[s]] transforming data stored in the common format into data stored in another a target format, and the data stored in the common format [[is]] and the data in the source format are stored at the integration server, and the data stored in the another format is stored at a system of one-of-the entities.

23. (Currently Amended) An apparatus for data transformation, the apparatus comprising:

a processor;

an integration server comprising

means for receiving opportunity data from a source application, wherein

the opportunity data received from the source application is in a source format, **and**

**the source application is configured to use the source format,**

**and**

the opportunity data represents an opportunity; and

means for transforming the opportunity data ~~received from~~ in the source format into **opportunity data in** a common format defined by an opportunity data model, wherein

the opportunity data model represents the opportunity as data elements and represents a set of relationships between the opportunity and a plurality of entities related to the opportunity as attributes of the opportunity[[; and]],

the common format is a format ~~recognized-used~~ by the integration server,

the opportunity data model ~~provides-defines~~ the common format,

**the common format is configured to facilitate transforming**

**data in the source format into data in the common format,**

the common format **is configured to facilitate**[[s]] transforming data ~~stored~~ in the common format into data ~~stored~~ in **another-a target** format, **and**

the data ~~stored~~ in the common format [[is]] **and the data in the source format are** stored at the integration server, **and**

~~the data stored in the another format is stored at a system of one of the entities.~~